

# Categories of Shareholders

As at June 30, 2017

Categories of Shareholders	Shareholders	Shares Held	Percentage (%)
Directors and their spouse(s) and minor children	7	5,362	0.01
Associated Companies, undertakings and related parties	2	36,038,237	65.52
Executives	-	-	-
Public Sector Companies and Corporations	1	46,184	0.08
Banks, Development Finance Institutions, Non - Banking Finance Companies, Insurance Companies, Takaful, Modarabas and Pension Funds	9	1,013,445	1.84
Mutual Funds	10	2,806,300	5.10
General Public - Local	3,443	12,071,541	21.95
General Public - Foreign	1	10,000	0.02
Foreign Companies	3	691,500	1.26
Others	87	2,317,431	4.21
<b>Total</b>	<b>3,563</b>	<b>55,000,000</b>	<b>100.</b>

# Categories of Shareholders

As at June 30, 2017

Categories of Shareholders	Shareholders	Shares Held	Percentage (%)
Directors and their spouse(s) and minor children			
ZAFAR ALAM	1	500	0.00
MUHAMMAD SHAHID ALI HABIB	1	732	0.00
ALI MURTAZA KAZMI	1	500	0.00
HAROON USMAN	1	1,298	0.00
SHARMIN SHAHID	1	916	0.00
NIDA AHSAN	1	916	0.00
MUHAMMAD SOHAIL SALAT	1	500	0.00
Associated Companies, undertakings and related parties			
ARIF HABIB CORPORATION LIMITED	2	36,038,237	65.52
Executives	-	-	-
Public Sector Companies and Corporations	1	46,184	0.08
Banks, Development Finance Institutions, Non - Banking Finance Companies, Insurance Companies, Takaful, Modarabas and Pension Funds	9	1,013,445	1.84
Mutual Funds			
CDC - TRUSTEE ATLAS STOCK MARKET FUND	1	535,000	0.97
CDC - TRUSTEE ALFALAH GHP VALUE FUND	1	220,500	0.40
CDC - TRUSTEE APF-EQUITY SUB FUND	1	64,000	0.12
CDC - TRUSTEE ALFALAH GHP STOCK FUND	1	261,500	0.48
CDC - TRUSTEE ALFALAH GHP ALPHA FUND	1	158,800	0.29
CDC - TRUSTEE UBL ASSET ALLOCATION FUND	1	246,500	0.45
CDC - TRUSTEE UBL RETIREMENT SAVINGS FUND - EQUITY SUB FUND	1	372,000	0.68
CDC - TRUSTEE MCB PAKISTAN STOCK MARKET FUND	1	662,000	1.20
CDC - TRUSTEE PAKISTAN CAPITAL MARKET FUND	1	56,000	0.10
CDC - TRUSTEE MCB PAKISTAN ASSET ALLOCATION FUND	1	230,000	0.42
General Public			
a. Local	3443	12,071,541	21.95
b. Foreign	1	10,000	0.02
Foreign Companies	3	691,500	1.26
Others	87	2,317,431	4.21
<b>Total</b>	<b>3,563</b>	<b>55,000,000</b>	<b>100.</b>
Share holders holding 5% or more		Shares Held	Percentage
ARIF HABIB CORPORATION LIMITED		36,038,237	65.52

# Categories of Shareholders

As at June 30, 2017

# Of Shareholders	Shareholdings' Slab			Total Shares Held
798	1	to	100	16,185
724	101	to	500	242,108
423	501	to	1000	370,216
1,126	1001	to	5000	2,540,840
192	5001	to	10000	1,463,973
96	10001	to	15000	1,245,168
37	15001	to	20000	665,539
32	20001	to	25000	752,688
22	25001	to	30000	625,367
21	30001	to	35000	698,766
14	35001	to	40000	530,643
7	40001	to	45000	305,300
12	45001	to	50000	589,184
2	50001	to	55000	101,261
7	55001	to	60000	407,405
5	60001	to	65000	314,500
4	65001	to	70000	268,698
4	70001	to	75000	298,000
1	80001	to	85000	82,000
2	85001	to	90000	176,500
1	90001	to	95000	92,000
8	95001	to	100000	792,024
1	100001	to	105000	105,000
1	105001	to	110000	105,500
1	120001	to	125000	124,000
1	130001	to	135000	135,000
3	145001	to	150000	450,000
1	155001	to	160000	158,800
1	185001	to	190000	185,678
1	195001	to	200000	200,000
2	220001	to	225000	444,500
1	225001	to	230000	230,000
1	245001	to	250000	246,500
1	260001	to	265000	261,500
1	265001	to	270000	268,000
1	345001	to	350000	346,420
1	370001	to	375000	372,000
1	375001	to	380000	379,000
1	490001	to	495000	495,000
1	530001	to	535000	535,000
1	660001	to	665000	662,000
1	675001	to	680000	679,500
1	8535001	to	8540000	8,538,237
1	27495001	to	275000000	27,500,000
<b>3,563</b>				<b>55,000,000</b>