

# Pakistan Refinery Sector

## 7MFY26: Refinery Upliftment up 10.6%

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REP-300

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Best Broker: '25  
Best Bank for Research: '25  
Best Investment Bank for M&A: '25  
Best for Research: '24  
Best for Diversity & Inclusion: '24  
Best Investment Bank: '23



Best Securities House: '23  
Best Investment Bank: '23



Best Corporate Finance House: '25, '23-'13  
Best Brokerage House: '23 - '21  
Best Brokerage House (Runner-up): '25-'24  
Best Economic Research House: '23-'21  
Best Economic Research House (Runner-up): '25-'24



Best Brokerage House:  
2023



Best Broker: '25  
Best Equity Capital  
Market House: '25



Top 25 Companies  
('17-'19)



Best Gender Equality Bond: '24  
Best Equity Advisor: '21



Excellence Award Leading  
Brokerage House for RDA '21

# Refinery Upliftment

## Jan'26: Refinery Upliftment up 11.0% YoY

### Industry Volumes

- Overall refinery upliftment rose 11.0% YoY in Jan'26, driven by higher MS and HSD offtake.
- HSD increased 16% YoY to 511k tons on stronger domestic demand, reduced Iranian inflows, lower HSD prices and better farm economics.
- FO sales fell 6.2% YoY to 237k tons, with most production likely exported at a loss. Meanwhile, local FO demand strengthened, with OMC sales up 76.0% YoY to 102k tons, likely driven by increased FO-based power generation amid lower hydel flows. Despite this, the bulk of FO volumes were exported during the month.
- Refinery upliftment in 7MFY26 remained strong at 6.2mn tons, up 10.6% YoY, driven by higher MS and HSD offtake, which increased by 11.1% and 20.2% YoY, respectively.

### Company wise volumes and market share

- ATRL's sales reached 163k tons in Jan'26, up 6.1% YoY. MS and FO sales declined by 1.7% and 3.2% YoY, respectively, while HSD sales rose sharply by 26.1% YoY, driven by stronger domestic demand, reduced Iranian inflows, lower HSD prices, and improved farm economics. Consequently, ATRL's market share increased to 15.8%, well above its historical average of 13.8%.
- PARCO's sales improved by 4.5% YoY to 455k tons in Jan'26, as MS and HSD volumes improved 17.2% and 5.9% YoY, respectively.
- PRL's sales also improved by 28.9% YoY to 154k tons in Jan'26, as MS, HSD and FO volumes increased 37.8%, 22.7% and 38.0% YoY, respectively.
- NRL's sales, surged 24.3% YoY to 136k tons in Jan'26, driven by sharp increases in MS (+227.4%), HSD (+14.3%), due to a planned ATA in SPLY.
- CENERGY's sales also improved by 10.7% YoY to 128k tons in Jan'26, as MS and HSD volumes improved by 3.5% and 55.2% YoY, respectively.

Exhibit: Refinery Upliftment

('000' tons)	Products	Jan-26	Jan-25	YoY	Dec-25	MoM	7MFY26	7MFY25	YoY
Industry	MS	245	200	22.7%	199	23.2%	1,455	1,310	11.1%
	HSD	511	440	16.0%	396	28.8%	3,264	2,716	20.2%
	FO	237	252	-6.2%	227	4.1%	1,229	1,366	-10.1%
	<b>Total</b>	<b>1,035</b>	<b>933</b>	<b>11.0%</b>	<b>874</b>	<b>18.5%</b>	<b>6,232</b>	<b>5,637</b>	<b>10.6%</b>
ATRL	MS	46	47	-1.7%	38	22.0%	273	336	-18.6%
	HSD	59	47	26.1%	33	77.9%	329	335	-1.8%
	FO	50	52	-3.2%	30	70.1%	147	137	7.1%
	<b>Total</b>	<b>163</b>	<b>154</b>	<b>6.1%</b>	<b>109</b>	<b>49.5%</b>	<b>808</b>	<b>871</b>	<b>-7.1%</b>
PRL	MS	31	23	37.8%	26	22.4%	169	159	6.0%
	HSD	81	66	22.7%	57	43.3%	462	489	-5.5%
	FO	37	27	38.0%	37	-2.1%	217	304	-28.7%
	<b>Total</b>	<b>154</b>	<b>119</b>	<b>28.9%</b>	<b>124</b>	<b>24.6%</b>	<b>874</b>	<b>976</b>	<b>-10.4%</b>
NRL	MS	27	8	227.4%	19	43.9%	148	99	49.9%
	HSD	73	64	14.3%	69	6.3%	547	386	41.9%
	FO	32	36	-12.0%	20	186.6x	125	167	-25.1%
	<b>Total</b>	<b>136</b>	<b>109</b>	<b>24.3%</b>	<b>115</b>	<b>18.3%</b>	<b>842</b>	<b>667</b>	<b>26.3%</b>
CENERGY	MS	20	19	3.5%	21	-5.2%	131	133	-1.3%
	HSD	58	37	55.2%	62	-7.0%	359	333	7.7%
	FO	50	59	-15.2%	75	18.6x	288	258	11.7%
	<b>Total</b>	<b>128</b>	<b>115</b>	<b>10.7%</b>	<b>158</b>	<b>-19.3%</b>	<b>778</b>	<b>724</b>	<b>7.4%</b>
PARCO	MS	120	103	17.2%	95	26.0%	734	583	25.8%
	HSD	239	226	5.9%	175	36.5%	1,568	1,174	33.5%
	FO	68	79	-13.9%	65	5.0%	452	501	-9.7%
	<b>Total</b>	<b>455</b>	<b>435</b>	<b>4.5%</b>	<b>368</b>	<b>23.5%</b>	<b>2,929</b>	<b>2,400</b>	<b>22.1%</b>

Source (s): OCAC, AHL research

### Industry Production, utilization and throughput

- Overall refinery production in Jan'26 rose 15.9% YoY to 997k tons, driven by higher output of HSD (+12.2% YoY to 475k tons), MS (+7.7% YoY to 232k tons), and FO (+35.3% YoY to 242k tons). The increase likely reflects stronger HSD procurement by OMCs amid YoY declines in HSD prices, along with lower curtailment, as indicated by oil and gas production data, and NRL ATA SPLY.
- Industry MS and HSD throughput declined to 23.3% and 47.6%, respectively, in Jan'26, while FO and JP throughput improved to 24.2% and 4.8%, respectively, versus historical averages.
- The industry operated at a utilization rate of 58.4% in Jan'26, compared to 55.1% in Dec'25 and 50.4% in Jan'25.

### Company wise Utilization and Throughput

- In Jan'26, ATRL operated at a utilization rate of 63.6%. MS and HSD throughput improved to 37.5% and 38.2%, respectively while FO throughput declined to 18.1% versus historical averages.
- In Jan'26, PRL operated at a utilization rate of 74.7%. MS and HSD throughput increased to 19.9% and 50.1%, respectively, while FO throughput declined to 26.5% versus historical averages.
- In Jan'26, NRL operated at a utilization rate of 58.6%. HSD throughput declined to 47.3%, while FO throughput rose to 31.7%, compared to historical averages.
- In Jan'26, CENERGY operated at the lowest utilization rate of 24.0%. HSD throughput increased to 40.9%, while FO throughput declined to 43.5%, compared to historical averages.

### Exhibit: Total Capacity Utilization

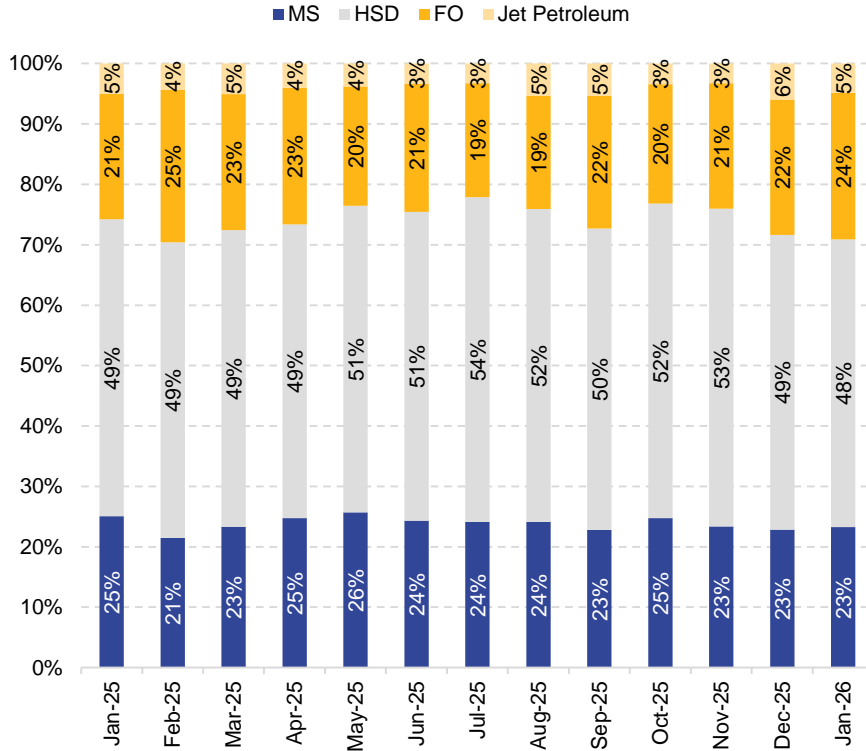
	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26
ATRL	53%	66%	73%	69%	60%	64%
PRL	35%	63%	76%	74%	76%	75%
NRL	39%	41%	41%	57%	49%	59%
CENERGY	7%	13%	16%	35%	21%	24%
PARCO	84%	98%	106%	91%	80%	99%

Source: OCAC, AHL Research

# Refinery Upliftment

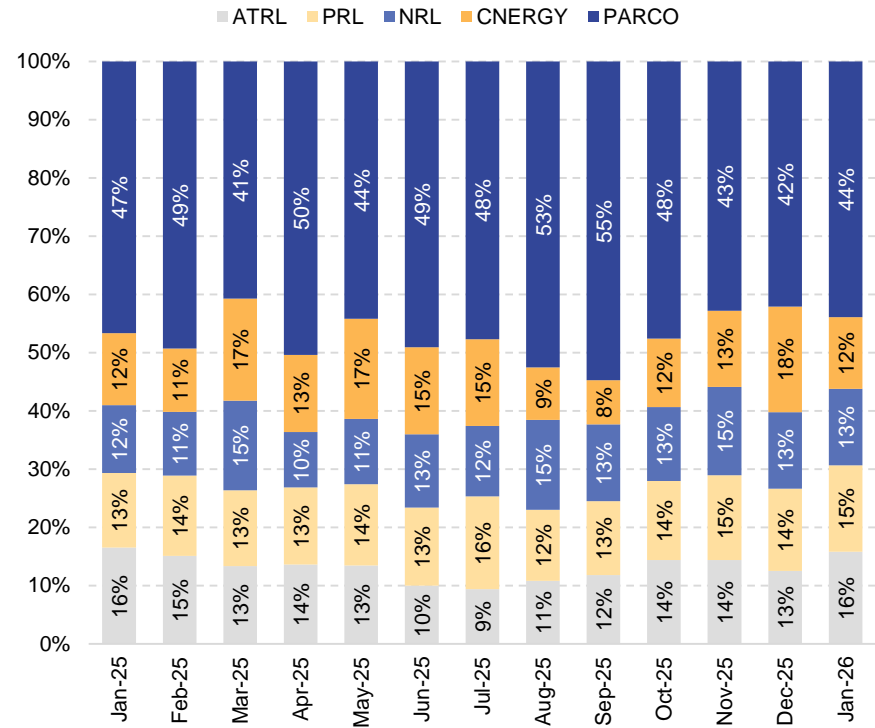
## Jan'26: Refinery Upliftment up 11.0% YoY

Exhibit: Industry throughput



Source (s): OCAC, AHL Research

Exhibit: Company wise market share

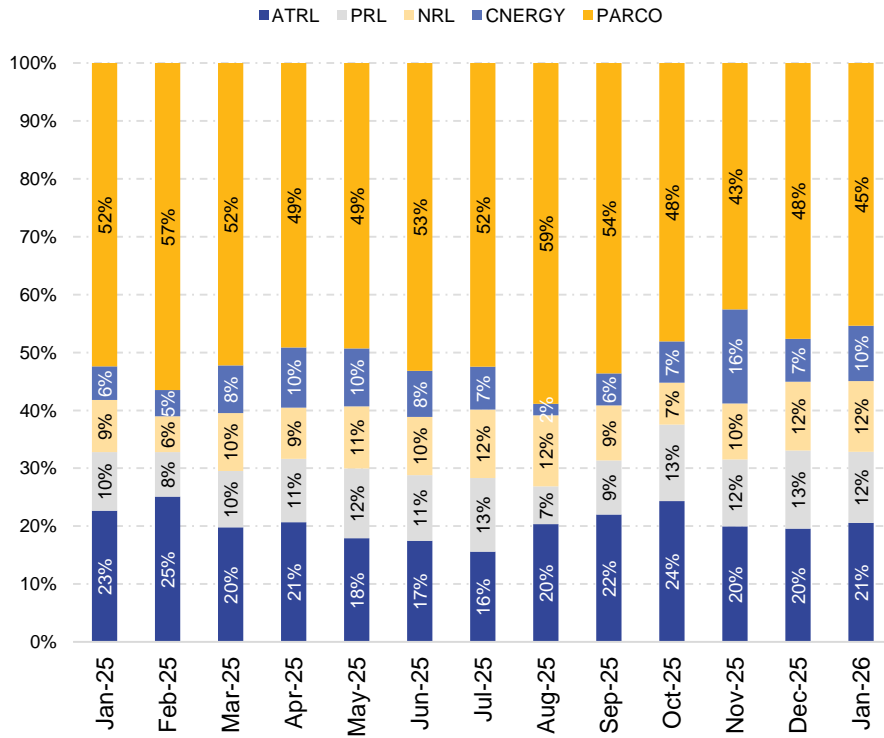


Source (s): OCAC, AHL Research

# Refinery Upliftment

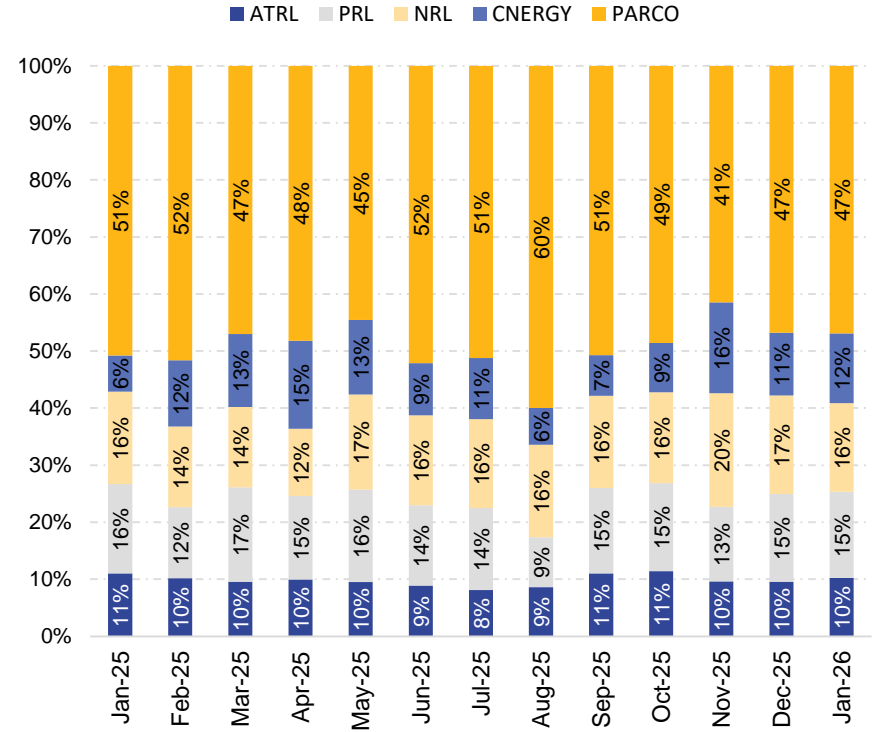
## Jan'26: Refinery Upliftment up 11.0% YoY

Exhibit: MS production share



Source (s): OCAC, AHL Research

Exhibit: HSD production share



Source (s): OCAC, AHL Research

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- Dividend Discount Model (DDM)
- Sum of the Parts (SoTP)
- Justified Price to Book (JPTB)
- Reserved Base Valuation (RBV)

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- Interest Rate Risk
- Exchange Rate (Currency) Risk

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